



## SUREN OGANESIAN

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## PERSONAL STATEMENT

Trilingual individual with a Masters in Artificial Intelligence from the Barcelonatech and a degree in Economics. Due to my international upbringing, I have become an open minded and communicative person that people get along with well. Before starting higher education, I took a gap year and worked. After my first job I proved to be a fast learner and a committed employee. After that experience, I have been committed in growing in different fields and my ambition is to change our world, and make it a better place for the upcoming generations.

**CliftonStrengths:** Responsibility, Futuristic, Belief, Relator and Developer.

**PCM:** Imaginer, Rebel, Thinker, Persister, Harmonizer, Promoter

## WORK EXPERIENCE

08.2021 - present

### **Majorel SL (Spain, Barcelona)**

*Ad moderation*

- Responsible for evaluating online social media content (images, videos, text, etc.), showed in the social media app that you offer support;
- Selecting the content according to the internal policy and criteria;
- Removal of inappropriate content in order to ensure a safe experience for users of the application and community;
- Maintain a high level of quality in each case that you review.

09.2020 – present

### **Fulfilmatica (Spain, Barcelona)**

*Chief of Business Development*

- Fulfilmatica, based in Barcelona, develops a series of hardware and software products for ecommerce warehouse management and fulfillment automation. We're building a scalable and customizable integrated platform that increases fulfillment productivity by more than 50% on average for ecommerce operations.

07.2020 – present

### **Sensemakers Ltd. (UK, London)**

*Technical operations officer*

- Develop technical aspects of the company's strategy to ensure alignment with its business goals;
- Discover and implement new technologies that yield competitive advantage;
- Supervise system infrastructure to ensure functionality and efficiency;
- Diagnose and troubleshoot software and hardware problems

11.2018 - present

**LUSÍN Jewelry (Russia, Moscow)**

*Business Partner*

LUSIN Jewelry is a family business that we run together with my wife Elina Nakhapetyan. Elina is in charge of Design, SMM, PR, Marketing and Supply Chain. I am in charge of operations, accounting, website, SEO, contracts, taxation and financial reports.

07.2014 – 10.2015

**JSC PRONIT (Russia, Moscow)**

*Leading Expert*

- More contact with the client;
- Greater responsibilities and workload;
- Two assistants assigned to me;
- Weekly reports during the directors meeting;
- Responsible for design and product insights of customer service products and experiences
- all previous responsibilities.

04.2013 – 06.2014

*Projects department expert*

- Business trips to introduce the product and promote the brand;
- all previous responsibilities.

04.2011 – 04.2013

*Projects department manager*

- Project management;
- Interaction with Visa and MasterCard companies;
- Creating commercial offers complying with the demand of the customer;
- Contracts signing and management;
- Organization of billing invoices and other documents, tracking payments;
- Communication with clients, consulting on software and works within my competence by phone and e-mail.

10.2012 – 07.2014

**Quinta Capital Partners B.V. (Russia, Moscow)**

*Assistant to the Head of Lifestyle department*

- Current market research on technological gadgets and luxury items;
- Researched suppliers and negotiated contracts.

06.2011- 07.2013

**Business owner (Russia, Moscow)**

*Director*

Opened a bakery with external investment. Project lasted for 2 years, repaid investors in 10 months with annual revenue of 680k USD. Gained a lot of experience and knowledge about start-ups and how to run a business in Russia.

10.2008 – 09.2010

**Center Capital Leasing (Russia, Moscow)**

*CFO Assistant*

- Preparing and gathering documents for leasing contracts;
- Contacting clients to retrieve necessary information for the contracts;
- Management of data base and client portfolios. Responsible for payment reminders and follow ups;
- Client consultation.

04.2006 – 08.2006

**CenterInvest Group (Russia, Moscow)**

*Unpaid summer internship - Assistant to chief analyst*

- Involved in all stages of researching second-tier companies for future investments;
- Learned how to identify potential risks as well as spotting good investment opportunities;

- Acquired knowledge of Bloomberg Terminal.

09.2004 - 06.2005

**JSC Kamoil (Russia, Moscow)**

*Unpaid internship*

Assisted in day to day business in the financial department of the company. Learned about all basic documents and procedures. Influenced my choice of education and future career choice.

**EDUCATION**

2016 - 2019

**Universitat Politècnica de Catalunya**

Masters in Artificial Intelligence

Thesis title - *Towards more informative hospital benchmarking with deeper data analysis*

Average grade: 7.19

2004-2009

**The Russian Presidential Academy of National Economy and Public Administration**

Specialist degree in Economics: Banking and Finances (5 year program)

**LANGUAGES**

Native English

Native Russian

Native Armenian

Spanish (B2)

German (A1)

Slovak(A1)

**IT SKILLS**

Advanced user of Microsoft and Apple Software.

Academic knowledge of Swift, Python, Java, and R languages.

Familiar with HTML, CSS and Javascript.

Experience with Scikit-learn, seaborn and Pandas libraries

Basic knowledge of SQL

**OTHERS**

Hobbies: Photography, Environmentalist, Reading, Traveling, Sailing, Gardening, Gaming, Web design and UX design.